



June 2, 2016

Dear 3SI,

I wanted to share with you some feedback on your Cash Tracker™ product, and the successes we've had with using them. Some of our local Houston Police Department (HPD) officers recommended your product to us. In September 2014, we started with 10 test units placed in our highest robbery locations. Unfortunately, our first two robberies didn't result in an apprehension, but we held out hope and stayed with the program. Fortunately, our luck changed...during the first half of 2015, we experienced over 75 robberies in the Houston area alone and we kept adding Cash Trackers because they were working – the HPD realized a criminal apprehension rate of 96%.

One great success happened when we had a robbery where five armed suspects entered a store while the employee was in the back office. Hearing the robbers enter, the employee closed the office door; after several failed attempts to get into the office, including trying to shoot through the door, the suspects fled the store with the whole cash register. They escaped to their house, opened the register, and pulled the Cash Tracker out. Using GPS tracking, HPD was able to locate and apprehend all five suspects at their house.

In November 2015, one of our locations in South Houston experienced a robbery where an employee and customer were kidnapped by the escaping criminal. If it weren't for the Cash Tracker, the outcome of the robbery and kidnapping could have been tragic. HPD was able to apprehend the suspect and rescue the employee and customer unharmed. After this success, we ordered and installed 25 more units in December of 2015.

We coupled the use of the Cash Trackers with a roving patrol security force. Every night, we have Security Officers visit each of our locations that have a device installed. When a tracker is activated, these Officers get alerts from 3SI on their phones and are able to help HPD to react quickly to track and arrest the criminals.

So far, since working with 3SI, we have helped HPD apprehend 62 suspects that were directly involved in robberies in our locations. Our year-to-date robbery numbers for the Houston area have shown a 58% decrease over last year. Needless to say, we are happy with the performance and results we've realized from the 3SI Cash Trackers.

It's good to know that many dangerous serial criminals are off the streets thanks to these successes.

Sincerely,  
Kevin Bass  
Loss Prevention Specialist  
CST Brands